

R.I.S.E. to Success!

Systems & Strategies That Build High-Performing Teams

WE TEAM

- United Leadership – One Message
 - Big Picture View
 - Vision - Clear Direction
 - 4 Core Values
 - Flow of Communication
 - Keep Everyone in The Loop
 - Regular Scheduled Meetings
 - One Point of Entry
 - Response Meeting
 - #1 Priority – Empower Team to Succeed
 - Consistent Decision-Making Strategy
 - Patients, Practice, Team & Referring Doctor
 - Practical
 - Precedent
 - Passionate
 - Team Discussions
 - Performance Dialogue
 - Training
 - Expectations
 - Communication
 - Behavior
 - Have Difficult Conversations
 - Address Specific Performance Concerns
 - Be Respectful of Their Feelings
 - Define Goals
 - Follow Up
- Trust Builders
 - Model The Waddle
 - Do What You Say
 - Own Your Mistakes
 - Communicate
 - Go To the Source
 - Be Clear and Consistent
 - Keep In the Loop

- Be On Time
- R.I.S.E. Process
 - Review
 - Implement
 - Sustain
 - Evaluate

TEAM

- Happy & Cohesive Team
 - Performance Standards
 - Right People on the Bus
 - Create Applicant Standards Check List
 - Inspiring & Detailed Ad
- Team Standards
 - Character Traits
 - Positive Attitude
 - Positive Intent
 - Plays Well with Others
 - Ownership Mentality
 - Capabilities
 - Aptitude
 - Knowledge
 - Skill Sets
 - Appearance
 - Reflect Patients & Practice
- Accountability
 - Job Expectations
 - Legal, Ethical, Within Licensure
 - All A's
 - Training & Cross Trained
 - Patient Focused Versus Task Focused
 - Priority Hierarchy
 - Rocks – Important –Urgent
 - Pebbles – Important – Not Urgent
 - Sand – Filler
 - Set S.M.A.R.T. Goals
 - Specific
 - Measurable
 - Attainable
 - Relevant

- Timely
 - Myths
 - They should know
 - Telling them once is enough
 - It should be quick and easy
 - Me
 - Personal Responsibility – Self-Maintained
 - See It
 - Own It
 - Solve It
 - Do It
 - The Baby – Task Accountability
 - Delegation
 - Clarify Expectations
 - Ask Questions
 - Write It Down
 - Set Completion Date
 - Schedule Check-in
 - The Elephant – People Accountability
 - Create a Culture Code of Conduct
 - ABC Standards – Based On Core Value Words
 - Attitude
 - Behavior
 - Communication
 - Equal Accountability
 - Monitor Daily
 - Maintain As a Team
- Culture of Appreciation
 - Starts with Awareness
 - Compliment
 - Genuine
 - Timely
 - Specific
 - Share how it was helpful
 - Spend Time Together
 - Help Each Other
 - Ask Before Helping
 - What Is Most Meaningful to Them

- Do It How They Want It Done
 - Tangible Gifts
 - Physical Touch
 - Get Permission
 - Must be Appropriate
- Celebration
 - Present
 - Physiology Changes Psychology
 - Practice Positive Body Patterns
 - TA-DAH!

Business Name: _____

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